

# Water and Wastewater Facility Operators Certification Board

## 2017 Contractor's Report



**Prepared by:**

**The Colorado Environmental Certification and Training, Inc. in conjunction with  
Total Event And Management Services, Inc., the Operator Certification Program  
Office.**



## 2017 Contractor's Report

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# SECTION 1

## Overview





## **Colorado Environmental Certification and Training, Inc.**

### **2017 Contractor's Report OVERVIEW**

Colorado Environmental Certification and Training, Inc., (CECTI) is composed of two divisions: Distribution and Collection Division (a.k.a ; Certification Council) and the Treatment Division. Each has its own Board, officers, and Committee Chairs, who are all Subject Matter Experts (SMEs).

The Colorado certification program is unique, in that the vast majority of other Certification programs are based in State Regulator offices. In 2006, this unique aspect culminated in the Colorado Program receiving the highly coveted Certification Program Award from ABC: "In recognition of outstanding contribution toward establishing or advancing certification."

CECTI and its sub-contractor serve not only the Certified Water Professionals of Colorado, but the Public, by insuring safe, quality water throughout the State. The Volunteers, with the cooperation of their employers, donate many hours of work by reviewing exam applications, proctoring at exam sites, serving as officers and sometimes performing as Instructors. They are well-qualified for this, since each officer or, Board or committee member has reached the highest level in their category. Indeed, this is a criterion for service in the divisions.

The sub-contractor, TEAMS, staffs the Operator Certification Program Office (OCPO) which exists to disseminate information, receive applications for exams, renewals, and reciprocity, and to allow Trainers to submit courses for review. The TU Review Committee can review courses online from anywhere and at any time. In turn, this shortens the time between submission and approval in order to bring the most up-to-date education to Colorado CWPs.

Historically, every three years, there is a drop-in testing: In 2014, total tests given were 2,935; in 2015, the total tests given were 3,259; in 2016, 3,568 total tests were given. Because this is the 3<sup>rd</sup> year in the cycle, there was a slight drop for 2017: 3,248 for 2017 as compared to 3,568 for 2016.

Interestingly enough, the percentage of online exams increased to 56% of the total exams taken; whereas in 2016, the percentage of total exams taken was 53%. We are still not at full capacity for any of the three testing sites: Denver, Grand Junction and Pueblo Community College.

2017 was a year of change for the program overall. In September, we lost one of the most innovative and important people in the industry...Walt Weers. Professor Weers would have been so proud to have Jim Wiseman receive the Walt Weers Award given by the State in February. We are sadly saying goodbye to Jim, who has retired from the Distribution and Collection Division of CECTI. Both Walt and Jim served on the initial Certification Council Board, a voluntary certification program for Distribution and Collection Operators, for many years.



Because of the partnership of Volunteer SMEs and OCPO Staff, who are not CWPs, we continue to be able to bring the most up-to-date Certification Testing to Colorado CWPs. An explanation of the more than 100 industry-related partners/volunteers time and value to the program is shown elsewhere in this report. The listing may not include all of them, but CECTI and OCPO extend their gratitude to all listed and those who are not, for all they have done to further the cause of bringing safe, clean water to Colorado and its citizens.

*Richard A. Platt, CWP*

Richard A. Platt, President  
CECTI

*Bruce L. Chameroy, CWP*

Bruce L. Chameroy, Vice President  
CECTI

*Sylvia Rottman*  
Sylvia Rottman, Administrator  
OCPO

## **SECTION 2**

### **Boards, Committee Chairs, Volunteers**



**COLORADO ENVIRONMENTAL CERTIFICATION & TRAINING, Inc**  
**(CECTI)**

**Board of Directors 2017**

President:	Richard Platt, CWP	Castle Rock, Town of – C& D Division
Vice President:	Bruce Chameroy, CWP	Erie, Town of – W/WW Treatment Division
Past President:	Bobby Oligo, CWP	Aurora, City of
Secretary:	Chris Kampmann, CWP	Longmont, City of
Treasurer:	Bob Hastings, CWP	Prairie View Subdiv. – W/WW Treatment Division
Director of C&D:	Jim Wiseman, CWP	Retired – C & D Division
Director of W/WW:	Mike Boyett, CWP	Littleton/Englewood - W/WW Treatment Division
Reciprocity Chair:	Bruce Chameroy, CWP	Erie, Town of - W/WW Treatment Division

**OCPO Administrative**

Sylvia Rottman	OCPO Office
Teresa Tezak	2710 South Parker Rd. #290
Jo Ann Vold	Denver, Co 80231
Joyce Paxton	Phone: 303-394-8994
Lori Sayler	Fax: 303-394-3450
Lori Moore	Email: <a href="mailto:ocpo@ocpoweb.com">ocpo@ocpoweb.com</a>
Stephanie Morphis	

**Water/Wastewater Treatment Division of CECTI**

President:	Mike Boyett, CWP	Littleton/Englewood
Vice President:	Kirk Watson, CWP	Aurora, City of
Treasurer:	R E "Bob" Hastings, CWP	Prairie View Subdiv. – CRWA
Secretary:	Dannie McMillan, CWP	Cheyenne Wells, Town of
Directors:	Ed Zimbleman, CWP	Lafayette, City of
	Julie Smith, CWP	Miller Coors
	Bruce Chameroy, CWP	Erie, Town of
	Mark Foxworthy, CWP	CRWA
	Edyta Stec-Uddin, CWP	Metro WW Reclamation Dist.
	Jan Grengs, CWP	Retired
	Bobby Oligo, CWP	Aurora, City of
	Warren Potter, CWP	Lafayette. City of

### **Distribution & Collection Systems Division of CECTI**

General Chairman:	Jim Wiseman, CWP	Retired
Water Chairman:	Robert Morphis, CWP	Aurora Water
Wastewater Chairman:	Rich Platt, CWP	Castle Rock, Town of
Education Chairman	Jan Cranor, CWP	Ft. Collins, City of
Secretary:	James Jamsay, CWP	North Washington W & S District
Treasurer:	David Hoagland, CWP	TW Summit Corporation
	Jeff TerAvest, CWP	Longmont, City of PW/WU
	Matthew Trujillo, CWP	Pueblo, Board of Water Works
	Gene Hazlett, CWP	Glendale, City of
	Kevin Brown, CWP	Glendale, City of
	Jerry McClain, CWP	Retired
	Chris Kampmann, CWP	Longmont, City of PW/NR
	Kirk Skogen, CWP	Aurora Water/WW
	Ray Olson, CWP	Distribution System Resources

### **Water and Wastewater Facility Operators Certification Board**

Chair:	Gabrielle Begeman, CWP	ORC Water Professionals
Vice-Chair:	Blair Corning, CWP	Littleton/Englewood WWTP
Secretary:	Robi Darcy, CWP	Basalt
Board:	Bill Hogrewe	RCAP
	Gary Marshall, CWP	Colorado Springs Utilities
	Ron Falco	CDPHE Drinking Water Program
	Ray Padgett, CWP	Brush
	Allen Coyne, CWP	Julesburg, Town of
	Lance Wenholz, CWP	Metro WW Reclamation Dist.
	Shelley Stanley, CWP	Northglenn, City of

### **Staff**

Board Administrator:	Trisha Oeth
Program Assistant:	Nancy Horan
WQCD Liaison:	Jackie Whelan

Legal Counsel to Board:	Annette Quill
Attorney General Office	
Dept of Natural Resources	



## **VOLUNTEERS - INDUSTRY PARTNERS**

CECTI and its Divisions are dependent on industry partners who volunteer their time to support the certification program. Industry partners are subject matter experts in their respective segment of the Water/Wastewater industry. They assist board members on various committees and provide training to operators. Industry partners volunteer their time and share their expertise by teaching at the Distribution and Collection Systems Short School and serving on various committees such as Training Unit Review and Approval, Exam Review, Application Review, Certification Renewal, Reciprocity Review, as well as serving as Proctors at exam sites.

CECTI and its Divisions would like to thank the following CWP's and Industry Partners for their time, effort, and for sharing their expertise with the operators of Colorado.

Jeff Adler, Automation Services

Jason Ahrens, City of Grand Junction

Bob Allen, City of Longmont

Martin Alvis, Metro WW Reclamation  
District

Steve Austin, Underground Solutions

Daniel Babyak, Denver Water

Roger Baker, City of Westminster

Eddy Balch, M+H/Kennedy Valve

Jimmy Boardman, Denver Water

Brian Breault, City of Grand Junction

Lee Browning, Finish Line Systems

Mike Brune, RepMasters, Inc.

Brian Carfield, City of Aurora

Patrick Carroll, DRC Construction Svc.

Tony Ciancio, Water Technology Group

Anthony Coca, Trinidad Correctional Facility

John Chrestensen, Town of Castle Rock

Jon Davis, RepMasters, Inc.

Andy Dieter, Town of Castle Rock

Roy Duchow, City of Lafayette

Greg Farmer, Littleton/Englewood WWTP

Reuben Frank, Sand Creek Water Reuse, Aurora

Chuck Goin, CRWA

Clair Goodwin, Ft. Collins Utilities

Kris Graham, United Rentals

Pat Gustafson, Retired

Ralph Haight, Aurora Water

Tim Hergett, Essential Safety Service

Sidney Innerebner, Indigo Water Group

Kent Knight, Arvada Pump

Hart Krumrine, Aurora Water

Chris Larson, C & L Water Solutions

Lauri Lindow, CIAC - Denver

Michael Martinez, City of Montrose

Gary McMillen, Dana Kepner Co.  
Pete Miller, Eagle River Water  
Sanitation District  
Andy Mitchell, City of Delta  
Ted Nicholas, Denver Water  
Kat Olson, Aurora Water  
Joe Opila, Washington Group at Rocky  
Mountain Arsenal  
Craig Padgett, Arvada  
Gary Parham, Lockheed Martin  
Mahendra Patel, Retired  
Carrie Powers, City of Glendale  
Gene Putman, City of Thornton  
John Ramsay, Consultant  
Jamie Richards, DHS -Denver

John Roberts, HD Supply  
Sherry Scaggiari, City of Aurora  
Ralph Shearer, City of Delta  
Paul Shreve, CRWA  
Pat Sullivan, N. Table Mountain  
W&S  
Travis Thompson, Denver Water  
Phillip Van Dunk, City of Aurora  
Dale Walls, American Flow Control  
Rob Webber, Suncor  
Gragg White, Canyon Systems  
Tim Woodard, City of Westminster  
Sarah Young, City of Aurora

## **SECTION 3**

### **Volunteer Committee Descriptions**



## **VOLUNTEER COMMITTEE DESCRIPTIONS**

A brief description of the committees follows:

The **Calendar Committee** develops a calendar based on the 3-cycle exam program to insure sites for exams for the upcoming deadlines.

The **Exam Application Committee** volunteers average approximately 25 and meet 3 times a year after each deadline date to review the exam applications for approval to take the requested exams. If an application is disapproved, the applicant is notified and can resubmit with the requested information within the stated time.

The **Exam Review Committee** works with the test supplier for insertion of Colorado questions, based on the "Need to Know" documents, into the exams and recommendations on information supplied. There are Committee volunteers for each of the 8 exam categories.

The **Proctor Committee** consists of volunteers from both divisions who spend many hours, covering exam sites in all the corners of the state and travel hundreds of miles to administer the exams.

The **Reciprocity Committee** consists of 10 volunteers from both divisions and works with the Reciprocity Decision Flow Chart and Guidelines document. The committee reviews and makes recommendations on applications. All recommendations from the committee are approved by the WWFOCB.

The **Renewal Committee** consists of 8 volunteers from both divisions who review applications to see that they have met the criteria; i.e., hands-on time, TU acquisitions, proper backup documents, etc.

The **Training Unit Approval Committee** consists of SMEs from all segments of the certification program to review courses for approval for TUs. Courses are submitted electronically and committee members can review on their time by logging into the OCPO website. Additionally, a number of individual courses are reviewed manually.

## **SECTION 4**

### **Statistical Compilations**







# Active Operator Counts

## Active Operator Counts

Invalid Address	Applicants	Active with Restorable certs	Active with Unexpired certs
<input checked="" type="checkbox"/>	1269	224	71
<input type="checkbox"/>	11117	6408	5607
Total:	12386	6632	5678
OPs with Email:	9601	6024	5267

## Active certificate Counts by Classification (excluding restorable)

Collection 1	1043
Collection 2	558
Collection 3	266
Collection 4	645
Distribution 1	1421
Distribution 2	757
Distribution 3	328
Distribution 4	835
Industrial Wastewater A	128
Industrial Wastewater B	61
Industrial Wastewater C	150
Industrial Wastewater D	239
Small Wastewater System	202
Small Water System	586
Wastewater A	617
Wastewater B	220
Wastewater C	476
Wastewater D	812
Water A	802
Water B	371
Water C	594
Water D	971
Water Transient Non-community System	41
	12123

**Active Operator Counts, 2012-2017\***

Water Treatment								
	W-A		W-B	W-C	W-D		W-S	W-T
2012	795		303	637	856		584	76
2013	778		336	623	906		582	77
2014	792		343	633	929		580	69
2015	745		339	606	893		543	62
2016	818		368	605	932		579	48
2017	802		371	594	971		586	41
Wastewater Treatment								
	WW-A		WW-B	WW-C	WW-D		WW-S	
2012	609		160	423	772		204	
2013	599		162	448	788		191	
2014	608		183	481	785		189	
2015	569		193	434	759		177	
2016	624		210	463	797		202	
2017	617		220	476	812		202	
Industrial Wastewater Treatment								
	I-A		I-B	I-C	I-D			
2012	117		32	176	166			
2013	119		47	172	184			
2014	125		60	173	209			
2015	112		61	160	213			
2016	122		66	150	235			
2017	128		61	150	239			
Water Distribution					Wastewater Collection			
	D-1	D-2	D-3	D-4	C-1	C-2	C-3	C-4
2012	1117	631	179	879	765	390	160	684
2013	1145	635	203	857	804	417	163	666
2014	1272	696	246	845	887	465	189	661
2015	1290	729	282	824	910	520	219	650
2016	1372	722	309	847	994	535	247	653
2017	1421	757	328	835	1043	558	266	645

### 2017 - Examination Pass/Fail Rates, Written

Exam Year	Applications Received Total	Applications Approved Total	Exams Taken Written	Pass Written	Pass Rate Written	Fail Written	Rate Fail Written
2017	3659*	3518*	1418	523	37%	895	63%

\*Total for Combined Testing Methods

### 2017 - Combined Testing Methods

Applications Received	3659
Applications Approved	3518
Exams taken written	1418
Exams taken electronically	1830
Pass written	523
Pass electronically	1161
Pass rate written	37%
Pass rate electronically	63%
Failed written	895
Failed electronically	669
Failed rate written	63%
Failed rate electronically	37%

Combined No Show scheduled exams 156

### Certificates Issued - 2017

#### New, Renewal, and by Reciprocity

Water Treatment	857
Water Distribution	1125
Wastewater Treatment	695
Industrial Wastewater	186
Wastewater Collection	842
Class S Water	191
Class T Water	16
Class S Wastewater	59
<b>TOTAL</b>	<b>3971</b>

## 2017 TESTING (Written)

### PASS/FAIL PERCENTAGES

#### By Class and Level

	pass	fail	pass %	fail %
W-A	10	29	25.64	74.36
W-B	8	26	25.00	81.25
W-C	19	40	32.20	67.80
W-D	54	74	42.18	58.27
TNC	5	2	71.43	28.57
WW-A	8	22	26.67	73.33
WW-B	13	59	18.06	81.94
WW-C	22	37	37.29	62.71
WW-D	46	66	42.11	57.89
SWW	11	16	40.74	59.26
SW	32	26	55.17	44.83
I-A	0	7	0.00	100.00
I-B	1	1	50.00	50.00
I-C	3	9	25.00	75.00
I-D	15	16	48.39	51.61
D-1	86	134	39.09	60.91
D-2	41	77	34.75	65.25
D-3	14	57	19.72	80.28
D-4	9	37	19.57	80.43
C-1	65	74	46.76	53.24
C-2	36	36	50.00	50.00
C-3	13	34	27.66	72.34
C-4	12	16	42.86	57.14
	523	895	37%	63%

# ONLINE TEST RESULTS 2017

Treatment	Pass	Fail	Applications	Pass	Fail
W-A	31	52	83	37.3%	62.7%
W-B	42	22	64	65.6%	34.4%
W-C	58	22	80	72.5%	27.5%
W-D	133	46	179	74.3%	25.7%
T	1	0	1	100.0%	0.0%
WW-A	23	24	47	48.9%	51.1%
WW-B	32	72	104	30.8%	69.2%
WW-C	55	23	78	70.5%	29.5%
WW-D	86	35	121	71.1%	28.9%
SWW	12	8	20	60.0%	40.0%
SW	39	4	43	90.7%	9.3%
I-A	7	16	23	30.4%	69.6%
I-B	10	4	14	71.4%	28.6%
I-C	14	7	21	66.7%	33.3%
I-D	32	6	38	84.2%	15.8%
<b>Total</b>	<b>575</b>	<b>341</b>	<b>916</b>	<b>62.8%</b>	<b>37.2%</b>

Distribution and Collection	Pass	Fail	Applications	Pass	Fail
D-1	165	80	245	67.3%	32.7%
D-2	77	66	143	53.8%	46.2%
D-3	51	48	99	51.5%	48.5%
D-4	26	56	82	31.7%	68.3%
C-1	143	22	165	86.7%	13.3%
C-2	65	20	85	76.5%	23.5%
C-3	37	10	47	78.7%	21.3%
C-4	22	26	48	45.8%	54.2%
<b>Total</b>	<b>586</b>	<b>328</b>	<b>914</b>	<b>64.1%</b>	<b>35.9%</b>



## CECTI Volunteer Value 2017

### Distribution & Collection Division

Committee/Activity	# of Volunteers	# of Hours	# of Meetings	Total Hours
Exam Appl. Review	13	2	3	78
Renewal	4	2	11	88
Item Writers/Test Reviewers	11	2	2	44
Division Meetings	13	2.5	11	325
WWFOCB Meetings	1	4	6	24
SubCommitte Mtgs.	4	2	6	48
Proctoring (Avg.5)	5	8	10	400
Proposal Review	3	2	3	18
Reciprocity	2	5	6	60
Administrative (Chmn.)	1	1.5	12	78
ABC Comm.	3	24	1	72
ABC Conference	3	30	1	90
TOTAL D & C Division				<b>1,325</b>

### Water/Wastewater Treatment Division

Committee/Activity	# of Volunteers	# of Hours	#of Meetings	Total
Exam Appl. Review	7	4	3	84
Renewal	4	2	11	88
Item Writers/Test Reviewers	8	2	2	32
Division Meetings	6	2.5	4	90
WWFOCB Meetings	2	4	6	48
SubComm. Mtgs.	3	2	6	36
Proctoring (Avg.5)	5	8	15	600
Reciprocity	4	5	6	120
Proposal Review	3	2	3	18
Admin (Director)	1	5	6	30
ABC Comm.	1	24	1	24
ABC Conference	3	30	1	90
Total W/WWT Div.				<b>1,260</b>
<b>WWFOCB</b>	9	4	6	<b>216</b>
<u>Jt. TU Approval*</u>	15	1 Hour x Courses	500	<b>500</b>

**Grand Total**

***3,301hours***

**\$ Value: \$412,625.00** at 2017 level. This figure of \$125.00 per hour was reached using the median cost of a Consultant in 2015.

The total program cost for 2017 was \$732,980 with approximately 56% of the total cost being defrayed by Volunteer-related activity. The program cost for 2016 includes the addition of a part-time Staff member to assist in work related to increasing stations in OCPO from 10 to 24. It also includes the added cost related to increasing on-line testing in 2 remote areas: Grand Junction and Pueblo

\*It has been computed that it takes 55 minutes for the Committee to review a course. The number of committee members varies, based on which SME is needed, however, the review time stays the same. This does not include the 78 courses that are complimentary due to being a State-approved education program (i.e., Pueblo CC; Red Rocks, etc.)

## **SECTION 5**

### **Financial Statements**



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Accrual Basis

# CECTI

## Profit & Loss Prev Year Comparison

### January through December 2017

	Jan - Dec 17	Jan - Dec 16	\$ Change	% Change
Ordinary Income/Expense				
Income				
Uncategorized Income	1,075.00	1,275.00	-200.00	-15.7%
Income				
SSchool - 2017	31,490.00	23,653.80	7,836.20	33.1%
Late Fee	26,600.00	32,600.00	-6,000.00	-18.4%
Application-Test Fee	211,120.00	217,800.00	-6,680.00	-3.1%
Bank Fee-NSF checks	0.00	25.00	-25.00	-100.0%
Certificate Request-general	37,940.00	38,765.00	-825.00	-2.1%
CWP Pin	5.00	15.00	-10.00	-66.7%
Labels-4060	150.00	500.00	-350.00	-70.0%
Online-certificate request	61,875.00	60,345.00	1,530.00	2.5%
Fee-online testing	68,355.00	69,790.00	-1,435.00	-2.1%
Reciprocity Application	855.00	780.00	75.00	9.6%
Reciprocity Certificate	3,360.00	3,640.00	-280.00	-7.7%
Renewals	186,240.00	221,750.00	-35,510.00	-16.0%
Reprints	220.00	540.00	-320.00	-59.3%
TU Fee-4070	29,500.00	28,050.00	1,450.00	5.2%
Investments				
US Bank-Certificate of Deposit	100.11	100.26	-0.15	-0.2%
Capital One 360	896.48	905.72	-9.24	-1.0%
Total Investments	996.59	1,005.98	-9.39	-0.9%
Other Income-4090	0.00	10.00	-10.00	-100.0%
Total Income	658,706.59	699,269.78	-40,563.19	-5.8%
Total Income	659,781.59	700,544.78	-40,763.19	-5.8%
Gross Profit	659,781.59	700,544.78	-40,763.19	-5.8%
Expense				
Short School	22,873.10	19,048.94	3,824.16	20.1%
Expenses				
On Line-T1 Line	5,316.00	5,316.00	0.00	0.0%
ABC Conference-6033	14,588.24	8,505.95	6,082.29	71.5%
ABC Membership Dues	1,800.00	1,800.00	0.00	0.0%
Accounting Fees-6000	6,500.00	6,200.00	300.00	4.8%
Annual Letter/Mailings-6230	6,522.78	4,405.42	2,117.36	48.1%
Bank Charges-6030	134.16	27.60	106.56	386.1%
Board Expense-6031	9,753.73	8,264.43	1,489.30	18.0%
Credit Card Fees-6040	22,551.98	20,229.37	2,322.61	11.5%
Exam Fees				
On Line Exam Fees	78,275.00	77,843.00	432.00	0.6%
Regular Exam Fees-6080	63,841.00	71,234.00	-7,393.00	-10.4%
Total Exam Fees	142,116.00	149,077.00	-6,961.00	-4.7%

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Accrual Basis

# CECTI

## Profit & Loss Prev Year Comparison

### January through December 2017

	Jan - Dec 17	Jan - Dec 16	\$ Change	% Change
License & Filing Fees-6231	20.00	0.00	20.00	100.0%
Management Fee-6235	350,930.64	342,274.84	8,655.80	2.5%
Miscellaneous-6260	4,484.85	458.09	4,026.76	879.0%
OCPO-Website Development/Mtnce	23,499.25	18,849.88	4,649.37	24.7%
On Line Website Mtnce & Misc	5,580.05	1,770.14	3,809.91	215.2%
Outside Services	22,441.50	85.00	22,356.50	26,301.8%
Postage-6290	3,459.23	5,797.03	-2,337.80	-40.3%
Printing-6300	2,453.37	421.05	2,032.32	482.7%
Proctor Fees & Facilities Rent				
On Line Proctor Fees	8,919.16	7,266.63	1,652.53	22.7%
Regular Proctor Fees-6310	23,813.33	24,220.16	-406.83	-1.7%
Regular Facilities & Equipment	24,691.95	13,407.21	11,284.74	84.2%
Total Proctor Fees & Facilities Rent	57,424.44	44,894.00	12,530.44	27.9%
Refund-Test Application-6010	2,565.00	1,860.00	705.00	37.9%
State Certificate Fees-6350	19,910.00	21,945.00	-2,035.00	-9.3%
Supplies Office-6360	6,910.96	4,931.95	1,979.01	40.1%
Telephone-6390	1,018.80	1,162.99	-144.19	-12.4%
VOID Checks-6445	0.00	0.00	0.00	0.0%
Total Expenses	709,980.98	648,275.74	61,705.24	9.5%
Total Expense	732,854.08	667,324.68	65,529.40	9.8%
Net Ordinary Income	-73,072.49	33,220.10	-106,292.59	-320.0%
Other Income/Expense				
Other Expense				
Ask My Accountant	0.00	0.00	0.00	0.0%
Total Other Expense	0.00	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.00	0.0%
Net Income	-73,072.49	33,220.10	-106,292.59	-320.0%